IN FULL COLOR

empowering women & TGNC folx of color through education & the arts

2024-25 Sales Deck

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When we listen, what can we learn?

Sharing our stories & lived experiences is the best way to create connection in a divided world.

At In Full Color, we believe...

Art creates empathy. Empathy creates change.

In Full Color helps artists of color share their stories in their voices.



This is a storytelling revolution we call Authentic Representation.

Our performances, classes and workshops connect people of all genders and colors with those who are not like them.

We also provide real, honest representation for those who feel unseen and unheard.



We entertain, educate & engage.

WHO WE ARE

In Full Color is an arts organization empowering women and trans/gender non-conforming folx of color, as well as other BIPOC artists representing these communities and more:

- Black
- Hispanic/Latinx
- Middle Eastern, Arab
- Asian
- Indigenous, Native American

We started producing work in 2015 and were incorporated in 2017 in Jersey City, NJ, by Summer Dawn, a queer woman of Asian and Hispanic descent.

We've received numerous awards for our work including two commendations from the New Jersey State Assembly plus the first Jersey City Arts Council award in the Performing Arts.

- Biracial, Multiracial
- Disabled
- LGBTQ+



WHO WE SERVE

Our performers and educators represent the least heard voices in America.



91% BIPOC

People of color make up 91% of our roster; women & TGNC folx make up ~80%

(The others are white or male allies in volunteer or supporting roles)



25% LGBTQ+

At least 25% of our artists identify as queer — this includes non-binary, gender fluid and trans artists



Artists Served

Since 2015, we've served ~350 artists and counting



21 States

Our artists are from New Jersey, New York, California and 18 more states, plus 5 countries!

Our roster is diverse, and ever-expanding

We also serve the Disabled, undocumented & immigrant folx

Graphics by Vecteezy

WHO TELLS STORIES

Stephanie



<u>Dipti</u>

Nancy

<u>Suzen</u>

RescuePoetix

Meet some of our performers!
Click on their names to see a video of them at work.

Click here to meet more of our team.

WHERE WE CONNECT



We serve:

Schools

- Colleges & Universities
- High Schools & Middle Schools(Age-appropriate content available)

Businesses, Nonprofits & Small Groups

- Corporate Clients (DEIA, Team Culture & Cultural Affinity Groups love us!)
- Mid-Sized & Small Businesses
- Nonprofit Organizations
- Small Groups (Arts Groups, Community Centers, Unions, Guilds, Churches)

Government Agencies

Libraries, Cultural Festivals, Housing Authorities, Parks & Recreation, Community Outreach Projects

Don't see your group above?

Contact us to discuss your needs and vision.

LISTENING

Our artists share
unique experiences
through poems, songs,
visual art. Some stories
are hilarious, others
heart-wrenching.
All are powerful.

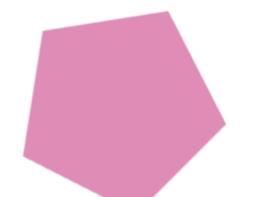
WHO WE ENGAGE Our audiences connect by.

INTERACTING

Our performances and workshops include brave, fruitful discussions facilitated by professionals. You'll get to ask questions, show love and build community.

CREATING

We create opportunities for people of all backgrounds to share their own stories and embrace their identities.





WHAT WE SAY

We perform monologues and poems — and sometimes even songs! We also have dancers, comedians & visual artists

Our work is inspired by real issues impacting women and TGNC folx of color. Here are some topics we cover

Pieces range from comedic to dramatic and average 5 minutes in length

Family-friendly and all-ages content available

WHY IT MATTERS

I started In Full Color for fun as an actor who wanted better roles and knew other women of color did too. I figured, let's write our own stories!

Then I discovered that our work sparked needed conversations, created empathy and inspired people to push for real change. Our mission grew and grew to include more marginalized people reclaiming their voices.

Today, our work is still fun, but it's also become so much deeper. We advocate for key social, racial and feminist issues. We empower women and TGNC folx to be their best selves.

We want more than diversity, equity, inclusion and access – we stand and fight for justice, too.

We're leading a storytelling revolution.

Summer Dawn
Founder/Director





The Spark Package

(standard performance + talkback)

- Three artists share ~10 minutes of poems, stories, songs or other exciting art forms (30 mins)
- Your group joins us in a post-show talkback (25 mins)
- Uplift specific communities with customizable packages including:
 - Black artists
 - Asian artists
 - Hispanic/Latine artists
 - LGBTQIA+ artists

Cost: \$600

top seller!



This package builds:

- Empathy
- Awareness of social issues
- Communication skills
- Art appreciation skills
- Your organization's public profile

Perfect for:

- Colleges & universities
- Corporate settings
- Government institutions
- ldeally ages 16+ & crowds up to 100
- Family-friendly content available

The Kindling Packages

(workshops designed to grow connections)

Empathy & Authenticity: Available as a writingor acting-intensive workshop

- See key examples of representation in the media
- Learn concrete techniques for sharing your own story or telling someone else's
- 90-minute & 2-hour sessions available

Participants will leave with:

- Newly created work
- Character development worksheet

Cost: \$350-\$400



This package builds:

- Empathy
- Awareness of social issues
- Communication skills (writing, acting, reading, listening, viewing)
- Art appreciation skills

Perfect for:

- Colleges & universities
- Corporate settings
- Governmental institutions
- Festivals & conferences
- Ages 13+ & groups of 30 or fewer

The Kindling Packages

(workshops designed to grow connections)

Poetry as Activism: Use your voice and creativity to create change in this highly customizable program

- Two performances by poet-activists
- Dynamic Q&A
- Guided activist poetry writing exercise
- 90-minute & 2-hour sessions available

Participants will leave with:

- Newly created work
- Fun writing prompts

Cost: \$600



This package builds:

- Empathy
- Awareness of social issues
- Advocacy skills
- Communication skills (writing, listening)
- Art appreciation skills

Perfect for:

- Colleges & universities
- Nonprofits & art groups
- Ages 13+ & groups of 25 or fewer

Book for K-12 groups in NJ or PA thru Summer Dawn's page at yanjep.org

Visit.org Workshops

(virtual experiences with BIPOC artists around the world; click workshop names to learn more)

<u>Talk, Feel & Grow</u>: Performances, Q&A and an empathy-building team exercise

Walking the Walk: A diversity, equity and inclusion workshop with performances, Q&A and DEI-consciousness building team exercise

<u>In Our Words</u>: Performances and Q&A featuring LGBTQIA+ artists

Voices: This series shines the spotlight on your choice of Black, Hispanic/Latinx, Asian, LGBTQ+, trans or women artists



These packages build:

- Empathy
- Diversity, equity & inclusion skills
- Communication skills
- Team dynamic & morale

Perfect for:

- Corporate teams
- Large & small groups

Book thru Visit.org

Performances

(a sweet taste of what our artists do best!)

Let us entertain you! We can perform monologues, poems, songs or even dance for your event. No frills, just art.

Most groups book one or three artists, but we can work with your event's needs. Sets are 5 to 15 minutes on average.

Requests for specific subject matter or artist backgrounds are welcome.

Starts at \$250



These packages builds:

- Empathy
- Art appreciation
- Your organization's public profile -
- Event/team morale

Perfect for:

- Festivals & conferences
- Small nonprofits & art groups
- Groups of 50 or more

Educational Kids' Musical – NEW!

"You're a Star" brings theater, song and socialemotional learning to kids ages 5 to 9.

Creators Ali de León, Vero Verano and Justin Galletto star as three singers in a school talent show. Each hopes to prove something to the cool kids, their parents or themselves. Eventually, they learn to love themselves – and each other!

This 45-minute program includes a Q&A and helps students learn about diversity, acceptance, self-love and key SEL skills like the best way to apologize!

Single performances: \$800

Two back-to-back performances: \$1,200



This show includes:

- SEL skills
- DEI principles
- Fun, interactive songs that will get students singing & dancing

Perfect for:

- Grades K-4 in NY/NJ
- Crowds of 100 to 300

Learn more at our immersive
Whitney Houston Academy blog
INFULLCOLOR.ORG/YOUREASTAR

Speaking Engagements & Appearances

(create positive representation at your organization!)

Our founder/director Summer Dawn loves to share her experiences as an actor, singer, teaching artist and entrepreneur.

She's spoken at the NYC Face 2 Face Arts Education Conference, the Passion is Pursuit Conference at the Lincoln Center, Seton Hall University and Jilin International Studies University. She is also a dynamic host, voice actor and facilitator.

She is an award-winning teaching artist with Young Audiences of NJ and Eastern PA, Lincoln Center Theatre and Storytelling Arts. She's a two-time winner of the NJ Governor Award in Arts Education.

Inquire for pricing



Perfect for:

- Q&As & panels
- Professional learning
- Festivals, conferences, rallies
- Affinity groups
- Groups of any size

See Summer Dawn's Arts & Education Resume

Direct Contact: summer@infullcolor.org

Stevens
Institute of
Technology

Rutgers University

University of Connecticut

State Farm

Comcast

Wiley Publishing

Tommy Bahama Hoboken
Public
Library

And more! (click me)

Several colleagues have stopped me in the hallway to say what an amazing experience it was. - Lattelle Reaves, Wiley Publishing

Thank you for all your creativity and support. I love the programming! I think the fliers should say...back by popular demand! – Michelle Vitale, Hudson County Community College

Join the many groups who have brought In Full Color into their communities to create connections.

I really enjoyed the workshops...It was nice to see women empowering each other and lifting each other up! -- Kathy Hoa, audience member

The event was special. The poetry was revelatory, revolutionary, uplifting, profound and inspiring.
-- Richard Ryals, photographer

Summer is a great facilitator and the artists that she invited were perfect. They were talented but also very knowledgeable and were able to mix art with learning in a fun, easy-going way.

-- Nikki Johnson-Smith, Visit.org coordinator

Not sure when to book your event? Here are some ideas!



- Black History Month (February)
- Women's History Month (March)
- Trans Day of Visibility (March 31)
- Sexual Assault Awareness Month (April)
- Asian & Pacific Islander Heritage Month (May)
- Mental Health Awareness Month (May)
- Mother's Day (May)
- LGBTQ+ Pride Month (June)
- Hispanic & Latine Heritage Month (September/October)
- LGBTQ+ History Month (October)
- Bullying Prevention Month (October)
- Domestic Violence Awareness Month (October)
- Trans Awareness Week (November)

We can also help with:

- International and multicultural celebrations
- Writing and acting workshops

- Public speaking workshops
- Activist art workshops



Our artists share our impact – in their own voices

Let's make a connection!

If you believe In Full Color's performers and educators can help your community come together, ask about booking your event today.

Virtual bookings available all year-round. Limited in-person events available in NY/NJ.



Email summer@infullcolor.org

Learn More
INFULLCOLOR.ORG

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